



Maryland Statewide Procurement Technical Assistance Center (PTAC) Disaster Recovery Contracting Information

<https://www.mdptac.org/>

Disaster Recovery Assistance: Government Contracting Information

The Maryland PTAC receives many requests from businesses who want to participate in disaster recovery efforts through government procurement opportunities. We are providing this information to you, so that you are aware of the information we have at this time and to inform you of the steps necessary to do business with Federal, state, and local government agencies to provide disaster assistance.

**We recommend registering
your business and knowing
where to look for opportunities
BEFORE a disaster event.**

FEDERAL GOVERNMENT

Federal Emergency Management Agency (FEMA)

FEMA is the lead agency responsible for Federal Government disaster response and recovery. Through their Industry Liaison Program (ILP), FEMA establishes strategic relationships with suppliers and stakeholders to serve as an information provider for suppliers seeking to do business with FEMA. They also connect suppliers with the program offices in support of FEMA's mission. Visit the Doing Business with FEMA page at <https://www.fema.gov/business-industry/doing-business> to learn how to become a FEMA contractor.

- ✓ Register with the System for Award Management (SAM) at www.sam.gov. Complete the Disaster Response Information section in SAM indicating you want to be included in the Disaster Response Registry. The Disaster Response Registry is used by FEMA and The U.S. Army Corp of Engineers to establish their list of contractors that want to provide disaster-response assistance through Federal Government procurement opportunities.
- ✓ Visit <https://www.acquisition.gov/disaster-response-registry> to learn more about the Disaster Response Registry.
- ✓ Complete the ILP Vendor Profile form https://www.fema.gov/sites/default/files/2020-07/fema_vendor-profile-form.pdf and submit it to fema-industry@fema.dhs.gov. This is a free, no-cost registration.
- ✓ Look for contracting opportunities at the following websites:

- SAM.gov Contract Opportunities (was FBO.gov) <https://sam.gov/content/opportunities> (opportunities exceeding \$25,000)
- DHS Advance Acquisition Planning System <https://apfs-cloud.dhs.gov/> to monitor the DHS Acquisition Planning Forecast System

For questions about doing business with FEMA visit the FAQ Tips and Resources page <https://www.fema.gov/business-industry/doing-business/faq>.

FEMA Simplified Commodity Buys

Unison Marketplace is a fully managed online acquisition service some government agencies use to manage their procurement opportunities. FEMA uses Unison to solicit quotes and offers for disaster-assistance requirements. Visit <https://www.unisonglobal.com/product-suites/acquisition/marketplace> and select the “Marketplace Seller” link to learn more. Direct all questions to (877-933-3243) or their customer support form.

DHS Small Business Program

If you are a small business, you may also contact the DHS Office of Small and Disadvantaged Business Utilization (OSDBU) Small Business Specialist (SBS) to obtain information. The SBS contact email is DHSOSDBU@hq.dhs.gov and the phone number is (202) 447-5555. Before contacting the SBS, we recommend you complete your SAM registration and submit the ILP Vendor Profile form. The SBS may also request you send your company Capabilities Statement. For more information about the DHS Small Business Program visit <https://www.dhs.gov/small-business-assistance>.

FEMA Transportation Opportunities

The FEMA Tender of Service Program allows FEMA to schedule and book transportation with pre-approved private sector Transportation Service Providers (TSPs). FEMA invites TSPs serving any mode of transportation (air, maritime, rail, or trucking) to register with the Program to become a FEMA-Approved TSP. Visit <https://www.fema.gov/business-industry/doing-business/transportation> for more information.

FEMA Donations or Volunteering

Visit the following website for information on donating and volunteering during disasters:

<https://www.fema.gov/volunteer-donate-responsibly>

U.S. Army Corp of Engineers

The U.S. Army Corp of Engineers (USACE) usually undertakes debris removal and temporary roofing activities on behalf of FEMA. If you are looking to for prime contract opportunities with the USACE, you need to register in SAM, <https://sam.gov>, and add your company to the Disaster Response Registry in SAM. The USACE establishes their contractor list based on the Disaster Response Registry. After you are registered, monitor the Contract Opportunities Domain <https://sam.gov/content/opportunities> within SAM for active solicitations.

The USACE is organized into geographic divisions. Usually, the corresponding USACE division in which the disaster occurred, will list the prime contractors engaged for debris removal and temporary roofing activities for that disaster. Below is a link to find USACE individual websites.

<https://www.usace.army.mil/Locations/>

Many of the contractors listed have a link for subcontractor registration with their companies. Those companies that do not have registration link included, should be contacted directly to discuss your capabilities, subcontracting opportunities, and any registration requirements they may have. Visit the USACE website below to learn more about doing business with the USACE in disaster situations.

<http://www.usace.army.mil/Missions/Emergency-Operations/Contracting-in-Disasters/>

Small Business Administration (SBA)

The SBA has created a Disaster Assistance web page that provides information about the various programs to help businesses recover from declared disasters. For more information visit <https://www.sba.gov/funding-programs/disaster-assistance>

The Thomas T. Stafford Disaster Relief and Emergency Assistance Act requires FEMA to contract with businesses located in the affected area when feasible and practicable.

a subcontractor

Many debris removal operations are contracted by local, state, tribal or territorial government agencies. Check their websites within the declared disaster areas for their contracting and bidding procedures.

STATE & LOCAL AGENCIES

State and local government agencies may receive federal funds and control a large proportion of disaster response activities, so many of the contracting opportunities will come through these offices. At the time of a disaster, they may initially rely upon contracts already in place. Potential contractors must be registered in the appropriate state and/or local vendor databases to be eligible for those contract awards. For more information, meet with your local PTAC Specialist.

State of Maryland

Emergency Contracts and Supplier List

Vendors that are interested in doing business with the State of Maryland and becoming an Emergency Supplier need to ensure that their firm is registered on the State of Maryland's eProcurement system, eMaryland Marketplace Advantage, known as [eMMA](#). This system provides vendors with notification of all Maryland procurements \$15,000 and over that are using the UNSPSC product codes that vendors have listed in their profiles as goods and/or services that they provide.

Vendors who are currently on the Emergency Supplier list and want to update their company information should send an email to dgs.emergencysuppliers@maryland.gov.

Vendors who are interested in becoming an Emergency Supplier vendor should send an email expressing your interest to dgs.emergencysuppliers@maryland.gov.

Local Government

There are many local government agencies, all independent of each other that may require disaster recovery related products and services. Each local agency has their own procurement policies and procedures they follow for conducting business with vendors / contractors. Each will require you to register as a vendor to be able to do business with them.

The link below takes you to the listing for each of the 24 Maryland county websites. Once you are in the county website, type "disaster recovery", "procurement", "purchasing" or "vendor" in the search area to locate their procurement and vendor registration areas.

<https://www.mdptac.org/countycontracting>

Non-Profit Organizations

American Red Cross

If you interested in providing your products and / or services to the American Red Cross visit <http://www.redcross.org/contact-us/becoming-a-supplier-or-vendor> to register as a supplier.

Nonprofits Working in Disasters

The U.S. Chamber BCLC partnered with NVOAD (National Voluntary Organizations Active in Disasters) to compile this list of NVOAD member organizations that support one of more phases in the disaster lifecycle. Learn more here <https://www.uschamberfoundation.org/corporate-citizenship-center/descriptions-nonprofits-working-disasters>

Maryland Voluntary Organizations Active in Disaster

State/Territory VOADs are associations of organizations that lead response efforts, communicate urgent needs to the wider National VOAD network, and provide assistance to communities affected by disaster. By adhering to the 4 Cs (Communication, Cooperation, Coordination, and Collaboration), State/Territory VOADs effectively provide relief. Learn more here <https://www.marylandvoad.org/>

Maryland Procurement Technical Assistance Center

If you need assistance with government registrations or understanding how to submit an offer in response to a government solicitation, please complete our application form at the link below. A PTAC counselor will be assigned to work with you within 15 business days.

<https://www.mdptac.org/getting-started>